

Revenue Management Memo

Ref No: RM-190604-PT	Date: 19 June 2019	Page(s): 2
Approved by: Zheng Qiang	Endorsed By: Angel Li	Handled by: Taman Tam
From : Pricing & Tariff – Revenue Management		
To : Sales Office/Business Development / AP / MP / Ecommerce / Call Center / FOCC / OPS / ICC / A&P / Marketing / PD / Offline / CRD / Corporate Communications / Duty Desk / IC / FIN / HU Int'l FIN		
Copy : Commercial Director / Deputy Commercial Director / RM		

Fuel Surcharge on Hong Kong Airlines Flights

Point of Originating beyond Hong Kong SAR – Jul2019

(This memo will supersede RM-190502-PT with effective on 01Jul19.)

Hong Kong Airlines will adjust the fuel surcharge for tickets issued or re-issued on/after 01st July 2019. The fuel surcharge is on a per flight sector basis irrespective of fare type. It is included in the fare quoted on all channels.

Point of Originating: Except Hong Kong SAR/Mainland China/Japan/Korea/Chinese Taipei/Philippines/Thailand						
Journey - From/To below countries/regions			Point of Sales			
			Hong Kong SAR	Canada	New Zealand	Others
Mono	Brunei, Cambodia, Indonesia, Malaysia, Maldives, Saipan, Vietnam	Hong Kong SAR	HKD90	CAD15.40	NZD17.80	USD11.50
	South West Pacific, North America, Europe, Middle East, Africa, South Asian Sub-Continent (exclude Maldives) and Kazakhstan		HKD440	CAD75.40	NZD86.70	USD56.20
Beyond sectors	Hong Kong SAR	Brunei, Cambodia, Indonesia, Japan, Korea, Mainland China, Malaysia, Maldives, Saipan, Philippines, Chinese Taipei, Thailand, Vietnam	HKD90	CAD15.40	NZD17.80	USD11.50
		South West Pacific, North America, Europe, Middle East, Africa, South Asian Sub-Continent (exclude Maldives) and Kazakhstan	HKD440	CAD75.40	NZD86.70	USD56.20



HONGKONG AIRLINES

香港航空

Point of Originating: Mainland China/Japan/Korea/Chinese Taipei/Philippines/Thailand

Journey - From/To below countries/regions			Point of Sales				
			Hong Kong SAR	Canada	New Zealand	Others	Worldwide
Mono	Mainland China	Hong Kong SAR	–				CNY80
	Japan						JPY2,000
	Korea						KRW9,500
	Chinese Taipei						USD15.00
	Philippines						USD7.30
	Thailand						USD3.80
Beyond sectors	Hong Kong SAR	Brunei, Cambodia, Indonesia, Japan, Korea, Mainland China, Malaysia, Maldives, Saipan, Philippines, Chinese Taipei, Thailand, Vietnam	HKD90	CAD15.40	NZD17.80	USD11.50	–
		South West Pacific, North America, Europe, Middle East, Africa, South Asian Sub-Continent (exclude Maldives) and Kazakhstan	HKD440	CAD75.40	NZD86.70	USD56.20	–

Other Flights

Flight sectors not mentioned above	–	USD11.50
---	---	----------

Important notes:

- Fuel surcharge will be reviewed and adjusted based on market conditions and fuel price fluctuation.
- Fuel surcharge applies to all passengers, including children and infants, regardless of class of travel and fare type.
- Apply on tickets issue or reissue (for wholly unused ticket reissue).
- The surcharge is to be collected under the ticket code “YR” in the tax box of the ticket.
- Fuel surcharge will be calculated in US dollars, with the exception of ticket purchased in Hong Kong SAR, Mainland China, Korea, Japan, Canada and New Zealand, where fuel surcharge will be collected in the local currency.
- Fuel surcharge also applies to codeshare flights.
- Fuel surcharge does not apply to codeshare ferry services to/from Hong Kong SAR.
- Fuel surcharge does not apply to sectors operated by other airlines (except Hainan Airlines “HU”) if conjunction with Hong Kong Airlines.
- Fuel surcharge does not apply to journey originating and tickets purchased from Australia and New Zealand.
- Ticket are valid for worldwide sales.
- The surcharge is not commissionable.

For any discrepancy between this standard and GDS, details in GDS prevail.

Revenue Management